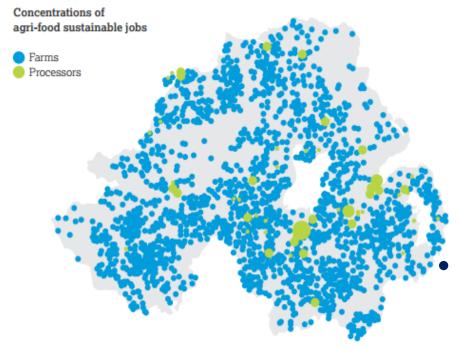
BREXIT Charting the Way forward

Declan Billington - Chair NIFDA



Context - our industry in NI

Impact on Rural Economy



Turnover £4.6bn

- £708m to ROI (£441m from ROI)
- £440m rest of EU
- £140m Rest of World.
 £1.3bn (28%) subject to Trade agreements?

Employment

92,000 jobs exposed.



BREXIT:-

The Challenges



The "No Deal" outcome for Exports

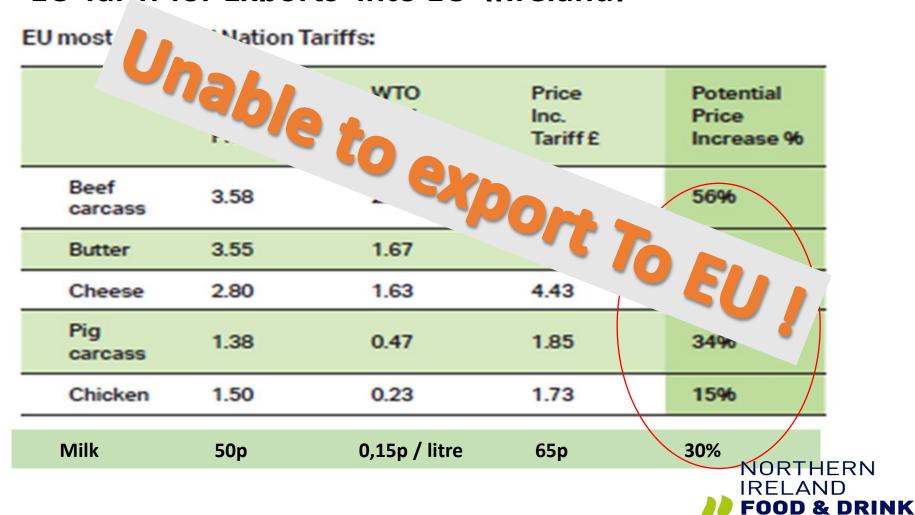
EU Tariff for Exports into EU (including Ireland)

EU most favoured Nation Tariffs:

	UK Wholesale Price £/kg	WTO MFN Tariff £	Price Inc. Tariff£	Potential Price Increase %
Beef carcass	3.58	2.02	5.60	56%
Butter	3.55	1.67	5.22	47%
Cheese	2.80	1.63	4.43	58%
Pig carcass	1.38	0.47	1.85	34%
Chicken	1.50	0.23	1.73	15%
Milk	50p	0,15p / litre	65p	30% NORTH

The "No Deal" outcome for Exports

EU Tariff for Exports into EU \(Ireland\)



Labour

Analysis of full-time Northern Ireland based employees of respondents:

> UK Nationals 50%

EU Nationals

48%

Other Nationalities 2% Industry survives on Non UK labour

 Uncertainty over Brexit and exchange rate driving Non UK labour pool home/ across the border



Labour

Analysis of full-Northern Irela How do we based emplor of responde rvives on Non UK labour Scale/com Out access to Lab. **EU Nationals** 48% Other **Nationalities** 2% NORTHERN IRELAND

FOOD & DRINK

Land Border with Ireland

NI Trade with ROI

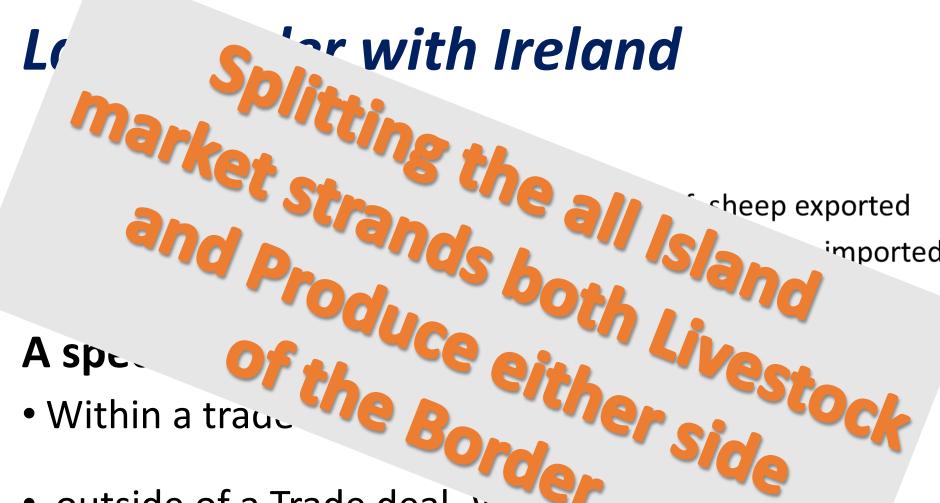
- 25% of NI milk pool exported to ROI
- 50% of flour exported to ROI

- 36% of sheep exported
- Similar % of pigs imported

A special solution?

- Within a trade deal with Europe, possible,
- Outside of a Trade deal, WTO rules apply i.e. no special case can be made for NI.





outside of a Trade deal, vv.
 special case can be made for NI.



Rural Economy

Multiple functions:

- Food production (Inc. Animal welfare/food safety)
- Delivery of Environmental/ Social policy (underpinning the rural economy)

EU approach

Common Tariff wall allows EU to deliver Social policy free from competitive threats that would erode our values.

Post Brexit

UK production will compete as much on the cost of policy as on the cost of production:-

- Living wage/ workers entitlements UK v Asian/ S. American
- Animal welfare/ Food safety
- Environmental costs





But... EU needs us more than we need them (for food)!

UK Trade Deficit with the World, Agri-food:

	Total £bn	Europe £bn	ROW £bn		
Exports	18bn	10bn	8bn		
Imports	39bn⁵	26bn	13bn		
Deficit	21bn	16bn	5bn		

Source: foodpocketbook 2015 Defra/HMRC)

- 27% of UK food and drink consumption comes from Europe
- UK pays circa £3.5bn nett into CAP.

⁵ of which £8bn represents fruit and veg

EU Trade agreements – more than just Trade

Canadian Trade agreement - Chapter 23 – Trade and Labour:

- EU and Canada commit to respecting the labour standards set by the International Labour Organization, and
- to ratifying and implementing the international Labour Organisation's fundamental conventions
- establishes a mechanism for ensuring both sides put the chapter's provisions into practice (enforcement mechanism).



EU Trade agreements – more than just Trade

Turkey Accession:

COUNCIL DECISION of 23 January 2006

- Human rights and the protection of minorities observance of international human rights law
- Freedom of expression, association and peaceful assembly
- Trade union rights Ensure that full trade union rights are respected in line with EU standards and the relevant ILO Conventions, in particular as regards the right to organise, the right to strike and the right to bargain collectively.



Conclusion

EU trade agreements:-

Are more than agreements around Trade,

- include chapters dealing with Human Rights, Environment etc.
- EU will wish to continue to enshrine its "social" beliefs in a trade deal with the UK.
 - (Exporting its core values and to avoid competitive disadvantage)
- Can the same be said about the UK trade deals with the rest of the world?